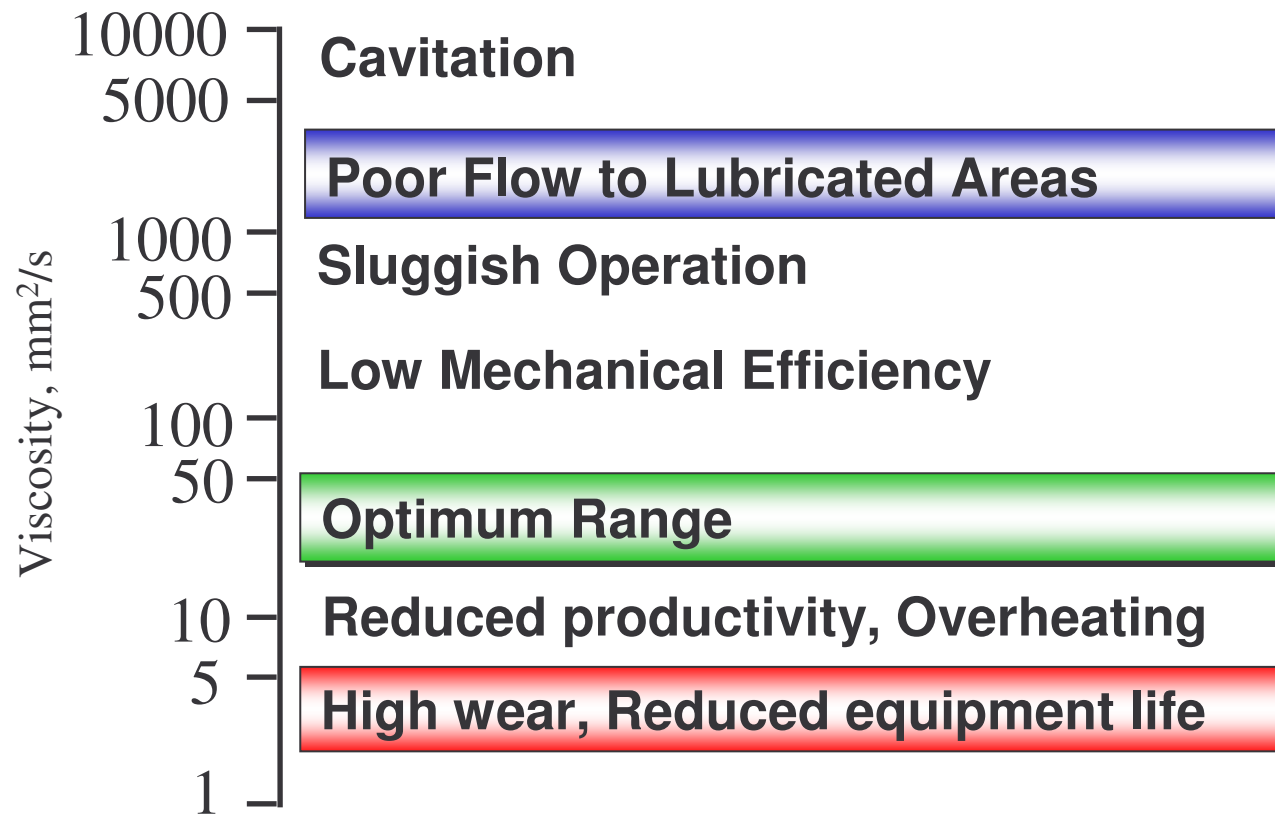


A Higher Performance Level for Hydraulic Fluid Technology

- Increased Hydraulic Power
- Enhanced Energy Efficiency
- Reduced Exhaust Emissions
- Improved Productivity

September 28, 2005

Viscosity Impact on Performance



Viscosity grade is a major selection criteria for a hydraulic oil

Viscosity Impact on Performance

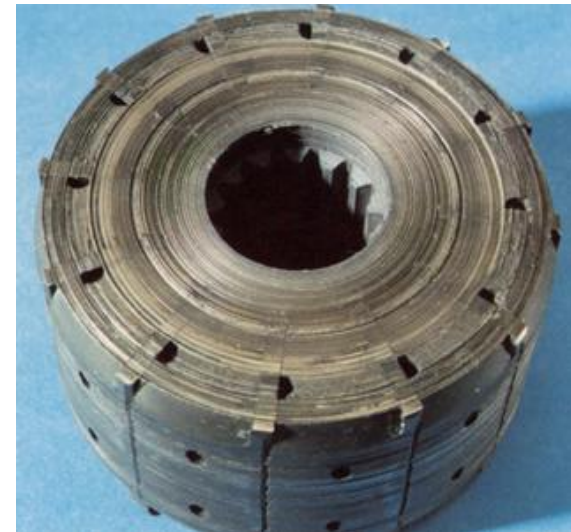
Cavitation



Sluggish Operations

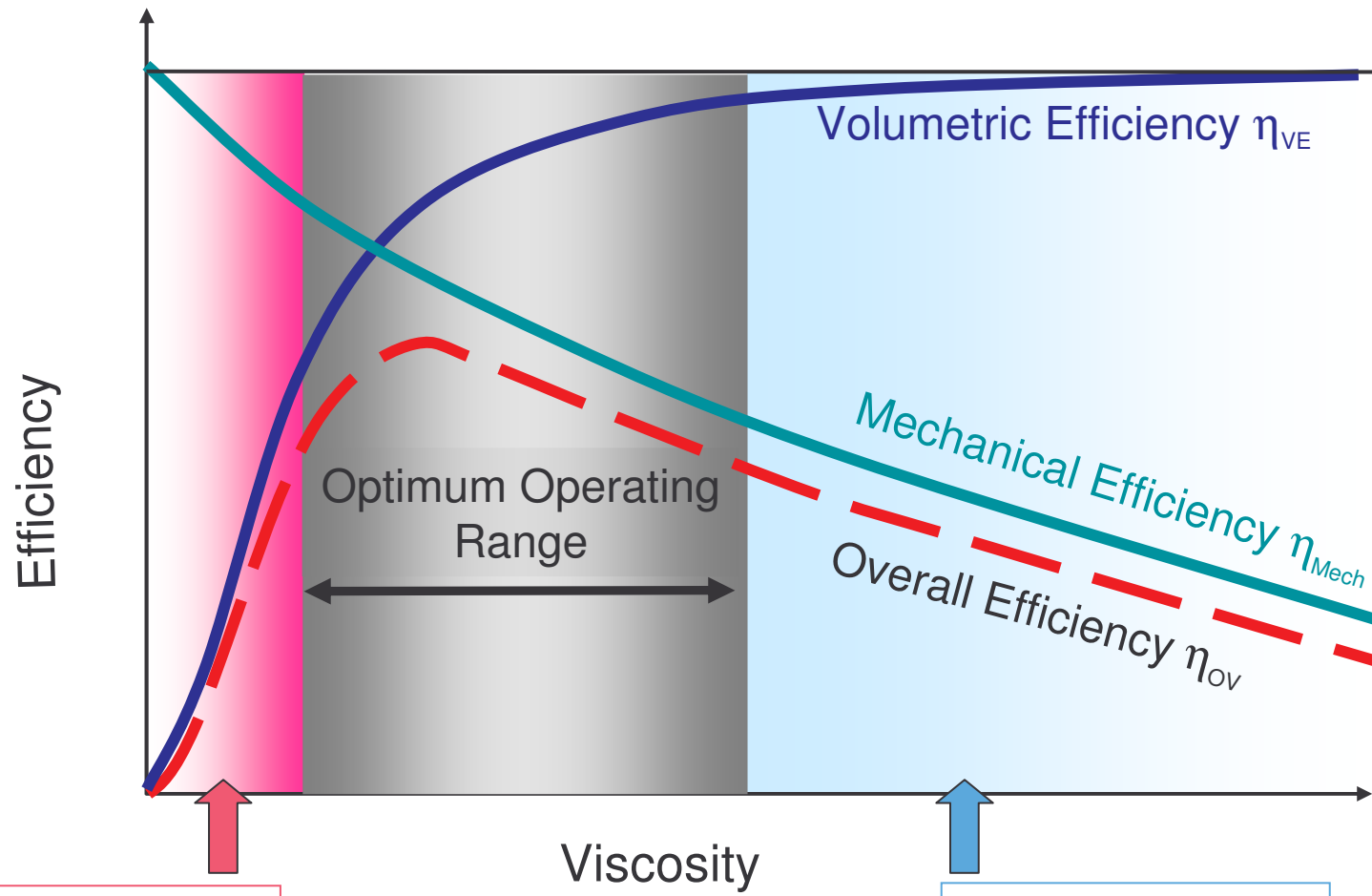


High Wear



Viscosity

Performance Versus Viscosity Hydraulic System Efficiency



Poor Volumetric Efficiency

High Frictional Losses

Major Viscosity Classifications for Hydraulic Oils

Several classifications or specifications are intended to provide a definition of the oil viscosity under different temperature conditions

- § ISO 3448 (ASTM D 2422) - ***ISO VG Classification***
- § ASTM D 6080-97 - ***Fresh & Sheared Oil Viscosities***
- § NFPA T2.13.13-2002 - ***Viscosity Grade Selection Criteria***
- § Denison HF-O - ***Fresh & Sheared Oil Viscosities***
- § Swedish Standard
SS 15 54 34 - ***Full Formulation Specification***
- § JCMAS HK - ***Full Formulation Specification***

Maximizing Pump Efficiency at High Temperature and High Pressure

§ At high temperature and high pressure, low fluid viscosity will result in high internal pump leakage which :

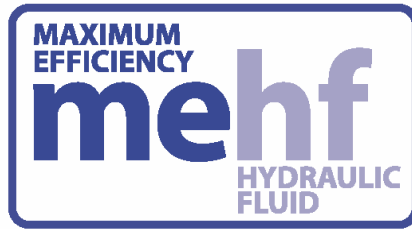
- Ø Reduces the actual flow rate and thus the hydraulic power
 - Increases the amount of fuel/electricity required to achieve a desired amount of hydraulic work
 - Increases the amount of time needed to obtain a desired amount of hydraulic work
 - Increased fuel consumption means higher exhaust emissions
- Ø Increases the rate at which the temperature of the fluid increases, since the energy that is lost is converted into heat
- Ø Reduces pump life due to wear and potential damage
- Ø Increases the rate at which oxidation takes place reducing fluid life
 - Anti-oxidant additives are consumed faster
 - Formation of lacquers and varnishes

Optimizing Pump Operation at Low Temperature

§ At low temperature if the oil viscosity is too high, this will result in:

- Ø Inadequate flow of oil to the pump inlet
 - Jerky or sluggish operations
 - Cavitation
- Ø Excessive loss of energy to overcome the frictional losses due to viscous drag in the circuit
- Ø Risk of pump failure due to lack of proper lubrication
- Ø Long idle time before the equipment becomes operational
- Ø Inability to work if the temperature falls below a certain level

What Is



Performance ?

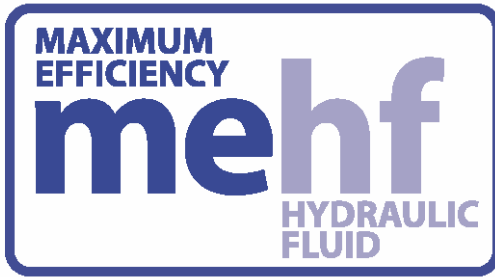
§ MEHF delivers improved viscometric properties that provide:

Ø **High system efficiency over a wide range of temperature**

- MEHF oils minimize frictional losses at low temperature
- MEHF fluids reduce internal pump leakage and maximize Efficiency under high pressure and high temperature conditions

Ø **Benefits allowing fast pay-back on slightly higher oil costs**

- Lowers energy consumption for same amount of work
- Allows use of smaller pumps for same performance
- Reduced need for auxiliary cooling in mobile equipment
- Widens effective Temperature Operating Window (TOW)
- Reduced overheating and risk of equipment shut down
- Reduced costs for equipment builders and end users



MEHF Performance Definition

Performance Requirement	Comments	Units	Method	Limit	Limit	Limit
Viscosity Grade	New Oil	ISO VG	ISO 3448 or ASTM D 2422	32	46	68
Viscosity Index	New Oil		ISO 2909 or ASTM D 2270	>150	>150	>150
Total Energy Savings* - Denison T6C Vane Pump	vs. HM fluid, same ISO VG, VI=100	%	80°C, 250 bar, 1500 rpm	>3.5**	>5	>3.5
Low Temperature Viscosity	"L" grade must be at least one grade lower than the ISO VG	mPa·s (cP)	Brookfield viscosity requirements according to ASTM D 6080	≤750 @ -15°C "L22"	≤ 750 @ -8°C "L32"	≤ 750 @ -2°C "L46"
Shear Stability	Minimum KV100 after shear in bench tests, predicts operating viscosity in the pump	mm ² /s (cSt)	Kinematic Viscosity @ 100°C (ASTM D 445) after 40 minute Sonic Shear (ASTM D 5621)	>5.9	>7.5	>10.0

*Relative difference in the amount of energy input to the pump to generate the same amount of hydraulic work.

**ISO 32 pump tests must be run at 70°C to meet OEM minimum viscosity requirements.

Additional MEHF 46 Performance Information

§ Fluids that meet the MEHF Performance Definition will show similar advantages in all types of hydraulic pumps

∅ Fluids have been compared at typical mobile equipment operating conditions

- High pressure external gear pump at 207 bar and 80 °C
- High pressure vane pump at 250 bar and 80 °C
- Variable displacement piston pump at 350 bar and 100 °C

Typical Performance Advantage	Comments	Conditions	% Energy Savings
Total Energy Savings* Eaton L2 Series, 25503 Gear Pump	vs. ISO 46 HM, VI=100 vs. 10W engine oil	80 °C, 207 bar, 2750 rpm 80 °C, 207 bar, 2750 rpm	>4 >7
Total Energy Savings* Denison T6C Vane Pump	vs. ISO 46 HM, VI=100 vs. 10W engine oil	80 °C, 250 bar, 1500 rpm 80 °C, 250 bar, 1500 rpm	>5 >7
Total Energy Savings* Komatsu HPV 35+35 Piston Pump	vs. ISO 46 HM, VI=100 vs. 10W engine oil	100 °C, 350 bar, 2100 rpm 100 °C, 350 bar, 2100 rpm	>15 >20

*Relative difference in the amount of energy input to the pump to generate the same amount of hydraulic work

Conclusions

§ MEHF fluids offer Improved Performance and Energy Savings

- Ø In all pump types (Gear, Vane, Piston)
- Ø At low temperature start-up (<0 °C)
- Ø At high temperature operation (>60 °C oil temperature)
- Ø Allow the operator to meet the fluid viscosity requirements of multiple OEM's
- Ø Can reduce peak oil operating temperatures
- Ø Reduced fuel consumption and exhaust emissions
- Ø Significant energy savings provide fast-pay-back of slightly higher oil cost.

